

STEVE SATTERWHITE

If you need a speaker that will inspire people, to do it with passion and conviction, to leave them with a powerful, positive influence... then you need Steve Satterwhite.

– Yusley Sosa, Vice-President, Commercial Interior Contractors, Corp.



Steve Satterwhite is a CEO, leadership consultant, and the author of Above the Line: How the Golden Rule Rules the Bottom Line – a riveting entrepreneurial story about how putting people first not only makes a difference in peoples' lives, but boosts revenue and profits. His inspiring and powerful story details the highs and lows of starting, building, and sustaining a company that's built on the simple belief that when you lift individuals up, your company thrives. Steve is Founder & CEO of Entelligence IT—one of the fastest growing technology service firms in the US. He has been featured in Forbes, Investors Business Daily, CNBC, M World and his manifesto was featured on the front page of Huffington Post. Steve's mission is to bring real, authentic leadership into businesses and organizations around the world. When he's not hatching plans to categorically transform the way leaders lead and company culture is created, you can most likely find him hanging out with his family.

Steve delivered a message that is counter to how most managers look at their people. He shared some powerful personal stories that help you understand the ramifications of ignoring his approach, which brought the room to tears multiple times. Listen very closely to how Steve has built a team of top performers that delivers real profits without all of the 'people' headaches. Jeremy Pound, Founder of Juicy Results

Steve reminds us of the importance of people in our business. He interlocks different messages from Rockefeller Habits, Top Grading, and other top selling books and intertwines it with his powerful personal story and experience on how he used each of these theories and how it helped him grow, both as a person and in profit. It is a great story and valuable insight on how to be a better leader. Cesar Quintero, Founder Fit2Go

Speech Topics

The Wake-Up Call

Do you ever get the feeling that you're being called to do something greater? Maybe it's related to your personal life or your career or your business. Maybe you've been getting sneak peaks of your greatness all your life but you've never fully committed to it. And maybe one day, it finally becomes clear that you have no other choice but to act on behalf of that nagging inner wisdom that knows you have a great deal more to give. That's what happened to Steve. In this captivating talk, Steve shares the story of how a middle of the night phone call "woke him up" and changed him as a man, an entrepreneur, a friend and a father. The profound shift that resulted from that call will inspire you to start paying closer attention to the places in your life where you may be sleeping so you can wake up and tap into the gifts that only you can share with the world.

Hire for Why

What if you could hire the right people 80-90% of the time? What would change for you? What would change for your company? Hiring and inspiring the right people is one of the most expensive mysteries in business. But it doesn't have to be. In Steve's "Hire for Why" talk, he shares his simple step-by-step process that will help you consistently and confidently hire, inspire, develop, and retain the top players. If you get this right, performance, employee engagement, profits, and your overall stock will soar. This isn't leadership as you know it. It's new, it's provocative, and it works.



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